

GO FOR THE GREENS

HERstory



Laura Lane

*UPS
Executive Vice President
& Chief Corporate Affairs
Officer*

HerStory features a true Trailblazer, inspirational leader and sponsor of Go for the Greens — UPS Executive Vice President & Chief Corporate Affairs Officer Laura Lane.

Laura began her UPS career as president, Global Public Affairs in 2011 and was responsible for worldwide government affairs activities for UPS in over 220 countries and territories. She managed a global team of over 80 government affairs and strategic communications professionals.

In this role, she strengthened the company's growth and competitiveness, including successfully advocating for comprehensive tax and pension reform; enhancing network efficiencies through infrastructure investments; securing alternative fuel credits in support of sustainability; working to modernize trade agreements and customs processes; leveling the playing field with postal networks; facilitating UPS Flight Forward certification; and advocating for laws that promote equity and justice in the workplace.

Prior to joining UPS, Laura served in both the public and private sectors. She was managing director and head of International Government Affairs at Citigroup and vice president for Global Public Policy with Time Warner. In her government career, Laura served as a trade negotiator in the Office of the U.S. Trade Representative in the negotiation of China's entry to the World Trade Organization (WTO), the WTO Financial Services Agreement and the WTO Basic Telecommunications Agreement. She also served as a diplomat in the U.S. Foreign Service from 1990-1997, including serving at the American Embassy in Bogota, Colombia and Kigali, Rwanda. In Rwanda, she led evacuation efforts during the outbreak of civil war and returned as political advisor to U.S. forces providing humanitarian relief in the post-conflict environment.

In a 2015 [TED Talk](#), Laura describes her firsthand account at age 26 as a foreign affairs officer in Rwanda and the importance of advocating for positive change. She continues to advocate for positive change and says: "To be the change you want to see in the world, you have to be an advocate for change from within. That's how it becomes a movement and not just a moment. As leaders, it's important for us to be on the front lines championing that change by inspiring joy and hope wherever we engage."

Laura is currently one of three U.S. government-appointed business representatives serving on the Asia-Pacific Economic Cooperation (APEC) Business Advisory Council (ABAC); serves as a member of the Board of United Nations High Commissioner for Refugees USA (UNHCR-USA) and the CDC Foundation; and serves on several other U.S. business associations and non-profits including the Atlantic Council, the German-American Business Council and the Woodruff Arts Center.